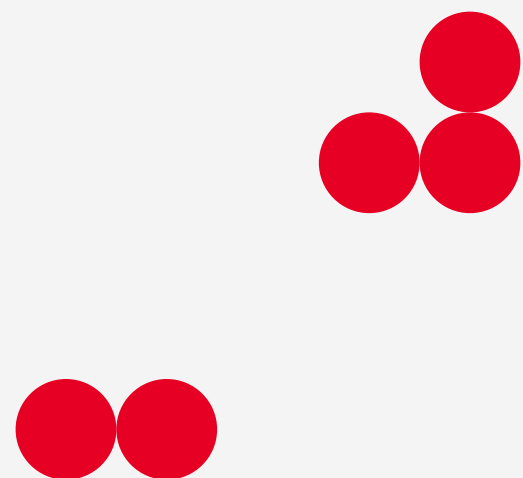


What to **EXPECT**

When you work with

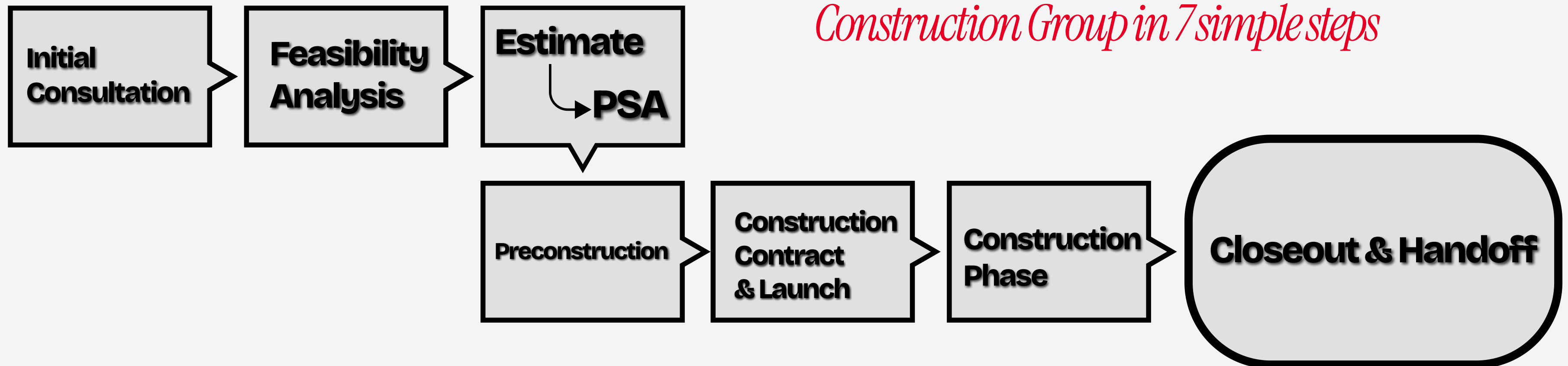


EASTERN
CONSTRUCTION GROUP



Our **PROCESS**

*Here's what it looks like to work with Eastern
Construction Group in 7 simple steps*



1: Initial Consultation

We start with a conversation about your project vision, goals, and budget. This helps us understand your priorities and determine if your project is a great fit for our team.



What you should prepare...

- Your project idea or concept (even if rough).
- Any existing plans, sketches, or inspiration images.
- Basic information about your property or desired location.
- Your preliminary budget range.

How to Ensure a Smooth Step...

- Be open about your goals and constraints
- Share any non-negotiables or timeline limitations early



UP NEXT:
FEASIBILITY
ANALYSIS



2: Site Review & Preliminary Feasibility

Next, we review your property during a Site Visit to identify access, confirm preliminary measurements, topography, zoning and permitting considerations.

This allows us to provide realistic guidance and confirm that your project is ready for pre-construction. Shortly after the Site Visit, you will receive an **Estimate**.

What you should prepare...

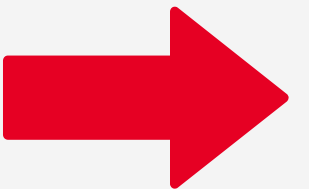
- A site walkthrough or review of property details.
- Identification of zoning, access, utilities, and permitting considerations.
- Feasibility guidance before entering pre-construction.

How to Ensure a Smooth Step...

- Provide accurate property details.
- Share any known restrictions or requirements.



WHAT'S THE DIFFERENCE
BETWEEN AN
ESTIMATE AND A
PROPOSAL?



Estimate vs. Proposal — Understanding the Difference

An **Estimate** is an early, preliminary budget range used to help guide initial conversations. It is based on conceptual information, comparable projects, and price-per-square-foot benchmarking.

Estimates are not binding and are expected to shift as more details, design choices, and site conditions become known. Their purpose is to provide the Client with a general financial framework to determine whether the project is feasible before proceeding into detailed planning.

A **Proposal**, by contrast, is a formal, detailed, and contract-ready document created only after the Pre-Construction Phase is completed. A proposal includes:

- A fully developed Scope of Work
- Material selections and product specifications
- Verified site conditions and required trade partner input
- Engineering or architectural coordination (as applicable)
- A refined and accurate project price suitable for contracting

UP NEXT:
PSA



3: Pre-Construction Services Agreement (PSA)

Before we prepare a detailed budget or scope, we enter into a Pre-Construction Services Agreement.

This serves as your **project deposit** and officially secures your spot on our schedule.

Under this agreement, we develop your comprehensive scope of work, line-item budget, and construction timeline — the foundation of your final construction contract.

The cost for this service is 3% of the low bound of the estimated project budget range and is fully credited toward the construction costs associated with the final approved Proposal

Example:

- Joe and Jane Smith are looking to construct a building with **Eastern Construction Group**.
- Their **Estimated Project Budget** ranges from **\$100,000 - \$150,000**
- The **PSA** deposit here is **\$3000 (3% of \$100,000)**

UP NEXT:

PRECONSTRUCTION

4: Pre-Construction Phase

Once the Pre-Construction Services Agreement is in place, our team begins developing the full project package.

Some of what you can expect during this phase:

- Detailed scope of work and budget to be included in the Construction Contract
- Design coordination, trade partner and supplier quotes
- Refined project selections and build schedule

What you should prepare...

- Final material selections or preferences.
- Design notes, style preferences, inspiration images.
- Quick turnaround on approvals to keep pre-construction moving.

How to Ensure a Smooth Step...

- Be responsive to questions and selections.
- Provide decisive feedback to avoid delays.
- Communicate if budget expectations shift.

UP NEXT:
THE CONTRACT

5: Construction Contract & Project Launch

After the pre-construction phase is complete, we finalize the terms in your Construction Contract and Budget (the "**Proposal**").



Once signed, this authorizes us to begin permitting, finalize scheduling, and move into active construction preparation.

What you should prepare...

- Contract signatures and project authorization.
- Proof of financing (if required).
- Any final design confirmations.



How to Ensure a Smooth Step...

- Review documents carefully.
- Communicate any desired revisions to the Scope of Work before signing.
- Secure funding or loan approval early.



UP NEXT:
CONSTRUCTION



6: Construction Phase

This is where your vision becomes reality.

Our team manages the entire process — maintaining communication, ensuring quality control, and staying on schedule and budget.

What you should prepare...

- Timely responses to any field questions.
- Access arrangements when needed.
- Awareness of your project timeline and milestones.

How to Ensure a Smooth Step...

- Use the designated communication channels.
- Limit mid-project changes to avoid delays or cost adjustments.
- Attend scheduled walkthroughs.

UP NEXT:
CLOSEOUT

7: Closeout & Handoff

We'll walk the project with you, address any final details, and provide all warranty documentation and closeout materials.



What you should prepare...

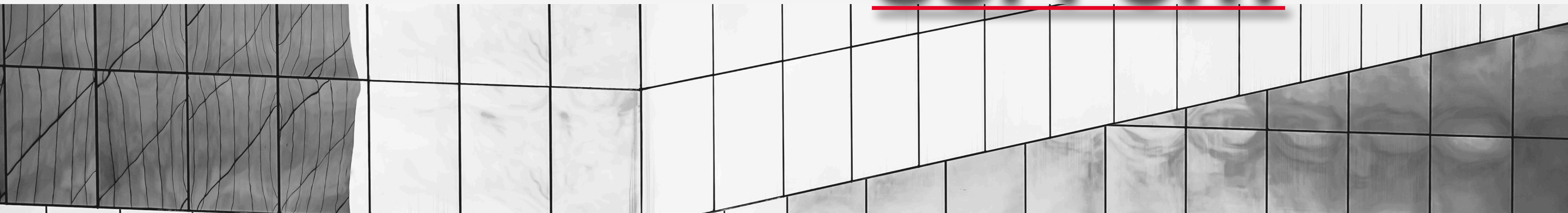
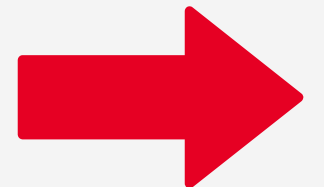
- Availability for walkthrough scheduling.
- Clear notes on any final items you'd like addressed.

How to Ensure a Smooth Step...

- Provide concise feedback.
- Save your warranty and maintenance documents for future reference.




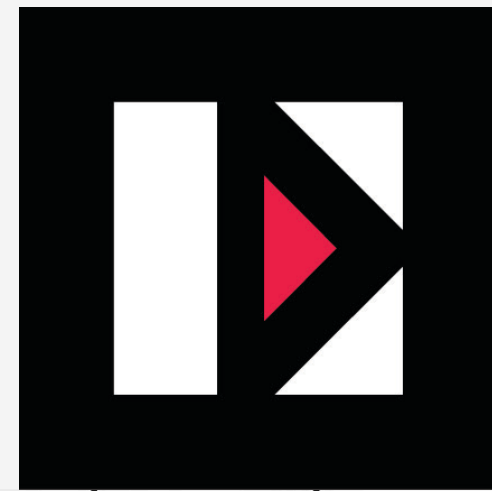
CONTINUED
SUPPORT



Ongoing Support

Even after completion, we remain your partner.

Our  **EASTERN**
HOME & PROPERTY division offers maintenance, repairs, and service
to keep your property in top condition long after the build.



**WE LOOK FORWARD
TO WORKING
WITH YOU!**